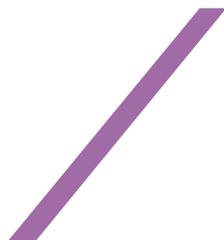




DATA SHEET

# Storage Advisory Service



ultima

As part of Ultima's Unified Storage Practice we can provide guidance for your company's future storage plans.

## What is a Storage Advisory Service?

Ultima's Storage Advisory Service is a strategic engagement aimed at providing industry best practice guidance through a review of your existing storage infrastructure and associated business needs.

With data growth typically running at between 20% and 40% per year, organisations are constantly having to expand existing arrays or look at new ways to reduce the impact on existing infrastructure as datasets expand, they become more complex, harder to manage and maintain, and present additional challenges around both backup and disaster recovery. The Ultima Storage Advisory Service is built from a tried and tested method of engagement and our Senior Technical Consultants and Architects follow this approach to ensure a set of guiding principles are developed. The scope typically covers; unstructured data, block storage, cloud storage, data protection, storage management and integration with other systems. It also supports the inclusion of custom areas of interest so that the advisory service can be tailored to your specific needs.

## Why should I use Ultima's Storage Advisory Service?

Ultima has a team of highly skilled and experienced subject matter experts that provide knowledge not just around storage but integration into other systems.

Ultima maintain partnerships with many of the tier one storage technology vendors. Our team of certified specialists are skilled in a broad range of traditional, disruptive, software defined and hyper-converged solutions. This includes design and integration expertise and associated experience around data migration, networking, servers, hypervisors, backup and recovery, and monitoring and management. When it comes to storage, we recognise that there typically isn't a single solution that suits every organisation. Different workloads require different features and storage profiles and as such, multiple storage platforms can provide a better return on investment. Organisations often have competing requirements which result in the need for two or more platforms, each delivering point solutions for specific workloads (e.g. virtual desktops or analytics). Our role is to help you identify a solution that will address your business challenges and create a roadmap to an optimised storage platform that will support your ongoing data needs.



# Ultima's Storage Advisory Service

We can provide the guidance to transforming your storage infrastructure so that you can address the current and future data needs of your business.

Firstly we generate a consolidated view of the current storage platform along with the business roadmap for requirements. With an independent view of the marketplace we'll guide you to be able to make informed decisions with strong business justification for your storage platform which will provide true value to your business both now and in the future.

The following engagement approach provides the steps that Ultima will adopt to create a report that will provide options to transform your existing storage infrastructure to a modern data centre asset. Different objectives can be taken into consideration, but most engagements focus upon; system stability, data growth, data protection, and driving better economics whilst maintaining operations.

## Steps to your Storage Transformation

### ► Analyse

We collect information about your existing storage infrastructure and conduct a workshop discussing your requirements, challenges and constraints.

### ► Review

A full review will be made on the data collected against the objectives. This will take into consideration newer technology and approaches as well as any customer existing investments and defined parameters.

### ► Define

This tailored report takes into account key business requirements as well as existing investments, skills and budget. It details the existing environment, the proposed options, the cost and impact of change and provides a clear set of recommendations.

### ► Present

Ultima will present the strategy document back to the business in a structured workshop, and field questions against each of the sections. This presentation allows us to fully explain the various options proposed, the reasons behind them and the proposed next steps forward.

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