

Managed Cloud

Managed Cloud provides monitoring and proactive analysis of your Azure services. Combined with advanced ITSM integration, detailed optimisation and documentation services, as well as powerful automation, Managed Cloud is like having your own in-house Azure team, enabling you to get the maximum out of your Azure estate.



more efficient to use Managed Cloud in detecting potential issues compared with a traditional management or monitoring tool



hours for Azure set up, compared to 10 days of set-up that traditional build and documentation processes take



cheaper to run your infrastructure in the cloud rather than on-premises for a small-to-medium or mid-market sized customer over a 6 year period

Can your cloud do this?

With Managed Cloud for Azure, we have simplified cloud ownership and operations, aggregating people, processes and technology, to deliver what the cloud was meant to be. Find out what this includes below:

- **Intent Based Security** - Automatically reports on security incidents and protection for public endpoints based on built-in DDOS native in Azure
- **Enhanced Maintenance** - Automated patching of the Azure platform, including Windows and Linux VMs, reducing overall threat footprint
- **Real-Time Dashboards** - Insights into security posture, patch compliance, infrastructure and backup health in real time
- **Anomaly Detection** - Machine learning and trend analysis to alert on behavioural anomalies, avoiding the need to set altering thresholds
- **Threat Prevention** - Fully automated AV with added threat prevention for PaaS and "multivendor" perimeter next generation security
- **Documentation & Change** - Automated architectural and design documents delivered quarterly. Change and deletion tracking
- **Automatic On-boarding** - Services are created, patched, backed up, monitored, optimised and documented without manual intervention
- **Policy Based Data Back-ups** - Data back-ups of services in Azure, with granular workload protection criteria per service or environment
- **Augmented Optimisation** - Continuous capacity, performance and best practice, enabling autonomous cost management and stability

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Our cloud capabilities and Service Plans

Service Plans	Advanced	Ultimate
Billing & CSP Subscription	✓	✓
Licensing Support	✓	✓
Self Service Portal	✓	✓
Consumption Reporting	✓	✓
Break Fix	✓	✓
Managed Security	✓	✓
Managed ITSM solution	✓	✓
Proactive 24x7 IaaS/PaaS monitoring	✓	✓
Automated onboarding	✓	✓
Management Dashboards	✓	✓
Quarterly Architecture Documentation	✓	✓
Capacity & Optimisation Reporting	✓	✓*
Automated Patch & Compliance	✓	✓*
Backup & Recovery	✓	✓*
Enhanced Security Services	✗	✓
Problem analysis and root cause investigation	✗	✓
Enhanced IaaS/PaaS monitoring	✗	✓
Customisation	✗	✓
Change tracking	✗	✓
Check Point Azure NVA Support	✗	✓
Deployment & Adoption	✗	✓
Future Architecture & Design Services	✗	On request
Advisory Services	On request	On request

* Additional Capability



110,000+ Hours of Consulting Experience of Microsoft Cloud Migrations



First Microsoft Cloud Migration carried out in 2011 (Exchange Online)



Ultima hold 90+ technical Microsoft Cloud certifications including 15+ Expert Level Certified Consultants

Key Support Services

- Virtual Machine • Availability Set • Virtual Machine Scale Set • Load Balancer • Application Gateway
- Public IP Address • Route Table • Storage Account • Virtual Network Gateway • Backup • SQL PaaS
- Data Factory • Azure Firewall • ExpressRoute Circuit • Logic App • Azure Frontdoor • App Service

About our Microsoft Partnership

At Ultima, we live and breathe Microsoft. Our commitment to our partnership is clear throughout the solutions & campaigns that we deliver. We've been a Microsoft Gold partner for over 25 years and we've accumulated 12 Microsoft Gold Partner Competencies. These span App Dev, Cloud Platform, Data Management Business Apps, Mobility and Productivity. We are also 1 of only 4 Fast Track Ready LSPs for Modern Workplace which allows us to seamlessly migrate customers from legacy software over to Office 365.

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