

HPE GreenLake: The Cloud Experience, Everywhere

Now more than ever, you need to be able to adapt quickly to change. HPE GreenLake brings the cloud experience to apps and data everywhere, enabling you to adopt transformative technology faster and simplify your operations. HPE GreenLake delivers public cloud services and infrastructure as-a-service for your workloads – on premises, fully managed in a pay-per-use model at the edge, in colocations and in your data centre.

Transforming Your Apps

For cloud-native and non-cloud native apps alike, HPE GreenLake delivers agility to apps and data where they live – edges, colocations, or data centres, giving your developers the resources to work faster and smarter.

Engaging Your Data For Insights And Service Delivery

HPE GreenLake helps you create essential data and speed insights for your data science teams, enabling them to unlock the value in the data, helping you transform the services you deliver across your business.

Ground-Breaking Metering Technology

Enable a pay-per-use payment model for on-premises infrastructure based on actual usage; advanced capacity management based on usage trends cuts over provisioning and enables capacity growth ahead of demand.

Streamlined, Automated Management

HPE GreenLake Central gives you a unified view of all your IT operations and lets you provision, monitor and manage infrastructure with cloud-native controls.

Bridging Your Cloud Requirements

At Ultima, we understand business requirements change rapidly, it's becoming increasingly apparent that neither public cloud or on-premises solutions are a silver bullet for most organisations' needs. GreenLake bridges a number of these gaps and as well as being a longstanding HPE Gold Partner, Ultima are also a 13 time Microsoft Gold Partner meaning we are ideally placed to help you explore the full landscape and identify the right platform fit for each workload.

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Why Are HPE Ahead Of The Pack?

- **Real consumption models:** based on metered usage with complete visibility and granularity into usage and costs
- **Full portfolio of services:** offered as a service, as well as on-demand resources available through HPE Pointnext Services
- **Proven reference architecture:** vital for new and existing digital transformation-driven IT projects
- **Comprehensive services:** to manage infrastructure, capacity, costs, compliance, and more
- **Focus on ecosystem:** deep set of partnerships to provide complete pay-per-use solutions including the hardware, software, and services you prefer

Accelerating Time To Value With HPE GreenLake



30% CAPEX Savings

Due to eliminated need for overprovisioning



65% Reduction

In time spent deploying digital projects



44% Less Time

Spent 'keeping the lights on'



40% Increased Productivity

For the IT Team by reducing the support load

Our Growing HPE Partnership

As a HPE Gold Partner for server and storage, we have wide ranging capabilities from presales advice and design through to installation. With extensive experience across multiple areas within HPE's portfolio, we can provide bespoke end-to-end solutions or the platform for specific products.

Speak To A GreenLake Expert

Get in touch with one of our technical consultants or your Ultima Account Manager to find out how we can help your business to innovate faster with HPE GreenLake cloud services.

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