



CASE STUDY

Optio Group

Optio were looking for a partner to work alongside their team to migrate workloads to the cloud for increased flexibility, efficiencies, and an improved end-user experience. The solution needed to be fully supported and implemented without disrupting existing services or business projects.

The Requirement

Optio Group were looking for a partner to assist with migrating workloads to the cloud and deploying Citrix in Azure, which would enhance user experience and be a fully managed solution. Optio also required a single support point, which would enable the group to focus on applications and user experience.

As part of the consolidation of the IT functions within the group, Optio were looking for a partner to work alongside them, who had experience with business mergers as well as Azure. Having previously worked with Optio on their Azure environment, and due to our expertise in networking, Azure (including extensive migration experience), and Citrix, Ultima was selected as the partner of choice.

The Solution

Ultima implemented a single, centralised Azure CSP tenant, fully managed by our in-house developed solution- Autonomous Cloud. This included a merging of Office 365 tenants, the transformation of certain AWS resources into Azure, cloud firewall integration and the migration of physical desktops.

Autonomous Cloud simplifies cloud operations, providing monitoring and proactive analysis of Azure services and powerful automation, to create an optimised cloud environment. With this solution, Optio benefitted from automatic service onboarding and threat detection, real-time dashboards and continuous capacity and performance optimisation, driving cost and time efficiencies.

Optio Group

Employees: 100
Sector: Insurance

We are Optio, a future thinking company of insurance experts and market-makers. Leveraging the strength and expertise of our three founder companies Ascent Underwriting, Cove Programs and Bay Risk, we have a fully integrated approach to underwriting and alignment of capital. By combining smart technology and market specialists, Optio develops products, services and solutions in order to have a positive impact on the insurance sector.

www.optiogroup.com

The logo for Optio, with the word "optio" in a lowercase, rounded sans-serif font. The "o" is orange and the "ptio" is yellow.A photograph of a woman with long dark hair and glasses, wearing a green and white striped shirt, smiling while working on a laptop. The image is partially obscured by a large white diagonal shape that separates it from the text on the left.

Key Benefits



Productivity: Autonomous Cloud accelerated the rollout of Optio's VDI platform, enhancing the remote experience for employees and creating a seamless user experience, thereby increasing productivity across the business



Time Saving: Automatic onboarding of services has saved Optio from manually carrying out these previously time-consuming tasks, enabling the team to focus on other business priorities



Support: Optio's Azure environment is fully supported by Ultima's UK-based 24/7, ISO 27001 technical service centre, enabling them to receive advice whenever required, avoiding any service disruption

Ultima's Microsoft Partnership

At Ultima, we live and breathe Microsoft. Our commitment to our partnership is clear throughout the solutions & campaigns that we deliver. We've been a Microsoft Gold partner for over 25 years and we've accumulated 12 Microsoft Gold Partner Competencies. These span App Dev, Cloud Platform, Data Management Business Apps, Mobility and Productivity. We are also 1 of only 4 Fast Track Ready LSPs for Modern Workplace which allows us to seamlessly migrate customers from legacy software over to Office 365.

About Ultima

Ultima is a leading intelligent infrastructure and automation services company, focused on the provision of tailored solutions and services, including the design, deployment and support of complex IT solutions, based on industry leading technologies. These are delivered by Ultima's extensive team of highly skilled technical personnel that include solutions architects, consultants, engineers, project managers and service operations staff.

Ultima's mission is to become the trusted long term IT partner of UK businesses by providing robust, reliable and flexible solutions which bring real business benefit. Based on an integrated delivery model encompassing Fulfilment, Professional Services and Managed Services offerings, Ultima provides a seamless service experience for customers.

