

Ultima FastTrack Program

Microsoft's focus has moved from just selling licences and upfront commitments to a consumption and usage model to ensure that customers are using the technologies they are investing in. This is where FastTrack comes in- through this dedicated programme, Ultima can provide remote advice and support to help you deploy and adopt Microsoft 365, promote effective teamwork and keep your devices and apps up to date. Customers with eligible subscriptions to Microsoft 365, Azure, or Dynamics 365 can apply via Ultima to take advantage of the FastTrack programme at no additional cost.

Could FastTrack be right for you?

- Have you deployed all the workloads you are eligible for under your licensing bundles? People tend to forget some of the security features they are licensed for.
- Are you interested in assistance in lowering your overall deployment costs with support and guidance as well as the option to blend with Ultima's Professional Services to fill any gaps in your capabilities or resourcing limitations.
- Do you have the technical capabilities in house to deploy your Microsoft technology but need a Partner to guide you and highlight best practices?
- Are you over 500 users and interested in Microsoft's free of charge migration services for Exchange Online, SharePoint Online and OneDrive for Business?

FastTrack Workloads



Could FastTrack be right for you?

Ultima is one of only 15 UK partners who are able to deliver Microsoft's FastTrack ready services, providing end-to-end management and support across Microsoft's entire technology stack. We have obtained 13 Microsoft Gold competencies by proving our technical skills, customers consumptions and sales initiatives. By using a FastTrack ready partner like Ultima, you are able to take advantage of the programme's framework, best practices and free migration offer as well as benefiting from our extensive knowledge on Microsoft and many other top vendors such as Cisco, Citrix, VMware, Check Point, HP, Dell and many more.

Should FastTrack not be enough with just remote support, we are able to use our Professional Service division and tailor work to suit your project. This can even be blended with FastTrack to reduce costings as much as possible.

How to find out more?

Reach out to fasttrack@ultima.com today to arrange an Ultima FastTrack Kick off call. You will be aligned an Ultima FastTrack manager to take you through the program, understand your requirements and plan the next steps of engagement to support you in the deployment of your cloud software.

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