

A Growing Microsoft Relationship

At Ultima, we live and breathe Microsoft. Our commitment to our partnership is clear throughout the solutions & campaigns that we deliver. We've been a Microsoft Gold partner for over 25 years and we've accumulated 12 Microsoft Gold Partner Competencies. These span App Dev, Cloud Platform, Data Management Business Apps, Mobility and Productivity. We are also 1 of only 4 Fast Track Ready LSP's for Modern Workplace which allows us to seamlessly migrate customers from legacy software over to Office 365 seamlessly.

A New CSP Platform

As an Indirect Reseller, we're strengthening our CSP service offering by introducing a brand new customer facing portal with advanced break fix support and more value added services to help customers optimise, maintain and report against their environments.

Our Performance and Capabilities

➤ 12
Microsoft
Gold
Competencies

➤ 10
Microsoft
Azure
Consultants

➤ 25
Modern
Workspace
Consultants

➤ 3
Intelligent
Automation
Consultants

➤ 4
Principle
Architect
Leads

➤ 3
Surface
Ultimate Sellers

➤ 2
Licensing Sales
Champions

➤ 2
Licensing
Consultants

➤ 4
Licensing
Specialists

➤ 2
Pre-Sales Cloud
Specialists

➤ 10.7M
Qualified
O365 Entitlements

➤ >\$100M
Forecasted to
close in FY19

➤ \$16.8M
YTD Azure
Consumption

➤ \$8.8M
Enterprise
Azure Consumption

➤ 37.5K
Enterprise
Mobility Users

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