

# Microsoft StorSimple Ultima Engagements



## Reimagine Hybrid Cloud Storage for the Enterprise

If your organisation is growing, then it's likely that your data and storage requirements are growing alongside it. Selecting the right storage, backup and archiving solutions should be driven by the needs of your business. As a Microsoft Gold partner for Cloud Platform, Ultima are able to help you define, develop, implement and support a tailored data storage strategy, incorporating the latest Azure and StorSimple technologies.

Ultima is only one of a few certified Microsoft partners in the UK qualified to offer end-to-end IT services. Our continued focus is on the provision of quality and complementary technical and strategic services, delivered across each of the following mature practice areas.



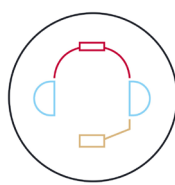
**Strategy  
& Planning**



**Asset  
Lifecycle**



**Consultancy**



**Managed  
Services**

## Azure and StorSimple Engagements



**Azure Everywhere** - We are offering you the opportunity to attend a two day Cloud Value Workshop, followed by a two day Proof of Concept, funded by Microsoft and delivered by Ultima. Our specialists will discuss your cloud-integrated storage, archiving and backup requirements and explain how StorSimple can help.



**Cloud Advisory Service** - Based upon a process driven framework that builds upon Microsoft's Core IO model and our own best practices, these packaged services are designed to address the complexities of evaluating, rationalising, optimising or transforming private, public and hybrid cloud services to meet business demands.



**Microsoft Azure Deployment Planning Services** - We can transact Microsoft's DPS tokens, available as part of Software Assurance benefits contained within an Enterprise Agreement, delivering vendor funded 1, 3, 5, 10 and 15 day engagements aimed at helping companies upgrade or migrate to a range of Microsoft Azure-related products.



**Professional Services** - Our data centre practice offers a broad range of solutions and services aimed at supporting clients undertaking migration or modernisation programmes. This includes the integration of solutions to help combine primary storage, backup, archiving and

For more information on Microsoft StorSimple and how Ultima can help your business, visit [www.ultima.com](http://www.ultima.com)

## What is StorSimple?

Microsoft StorSimple together with Azure helps to consolidate primary storage, archive, backup, and DR through seamless integration with the cloud. It integrates SAN technologies such as SSDs, SAS, automated storage tiering, deduplication, encryption and compression with the cloud to reduce your storage footprint as well as CapEx and OpEx costs.



**Multi-platform  
iSCSI Support**



**Large 500TB  
Capacity**



**Secure AES-256  
Operations**



**Converged  
Storage**



**Enterprise Storage  
Management**



**Automated Off-site  
Data Protection**



**Policy-based  
Data Retention**



**StorSimple  
IaaS in Azure**

### Microsoft Partner

- Gold Cloud Platform
- Gold Cloud Productivity
- Gold Datacenter
- Gold Messaging
- Gold Communications
- Gold Identity and Access
- Gold Devices and Deployment
- Gold OEM
- Gold Volume Licensing
- Silver Software Asset Management